



CASE STUDIES



Insight into Our Client Impact, Proven Strategy,
and Achieved Results.



Contact Us
602.753.4290

Visit Our Website
<https://TeamRMA.com/>



OUR IMPACT

Here are a few examples illustrating our recent achievements in Cultural Change Management:

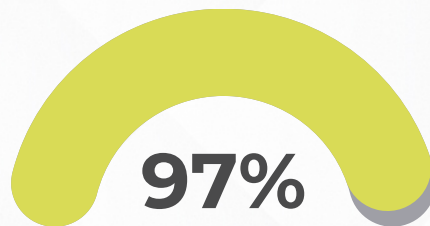
Retail Food Client

\$120 Million Firm, 700+ Employees, 5 States

Results after 12 months of engagement



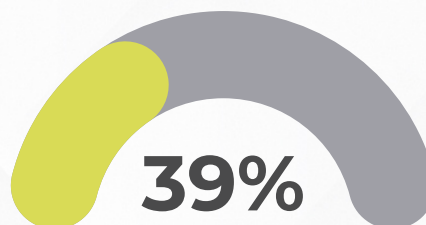
Engaged 90+
managers and supervisors
to observe and coach
employees effectively



97% Participation
of manager and
supervisor engagement



\$705,000
improvement to bottom
line profit

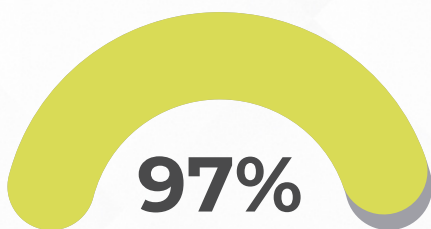


39% EBITDA
annual EBITDA goals
delivered

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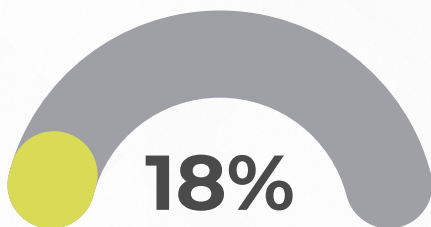
Manufacturing Client



97% Reduction
in Workers' Compensation
Claims



Prevented 17
Injuries in the same year



18% Sales Boost
Sales Growth in the same
period



Prevented 30
Injuries in the following
year

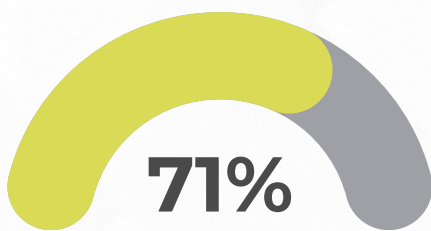
Our Culture of Accountability.

For a firm with 80 employees, we delivered a 97% reduction in the frequency and costs associated with workers' compensation claims, slashing their rates to just \$0.12 per \$1,000 of sales, all within a year. This achievement equates to preventing 17 injuries and boosting sales growth by 18% over the same period. Further improvements in year 2 prevented and additional 30 injuries.

OUR IMPACT

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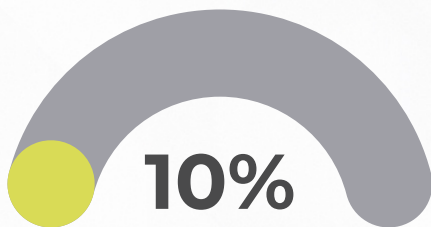
Artisan Contractor



71% Reduction
in Claim Frequency and
Expenses



Prevented 50
Injuries



10% Sales Boost
Sales Growth in the same
period



\$500,000
Savings in Insurance
Premiums

Likewise, our proven strategy supported a larger, 200+ employee company, enabling them to maintain a 71% cut in claim frequency and expenses for four years straight. This effort prevented over 50 injuries, propelled a sales increase of more than 10%, and culminated in saving upwards of \$500,000 in insurance premiums.

OUR IMPACT

Here are a few examples illustrating our recent achievements in Cultural Change Management:

Construction Client

\$60 Million Firm, \$650+ Employees

AFTER 1 YEAR



\$180,000 recaptured of Risk Financing Costs



12.65% of annual EBITDA goal delivered



\$1,751,921 ownership equity increase



40 less employee injuries

AFTER 3 YEARS



3.25% of EBITDA goal impacted, by increasing net profits



12.72% of EBITDA goal provided



\$8,479,493 ownership equity increased



110+ less employee injuries

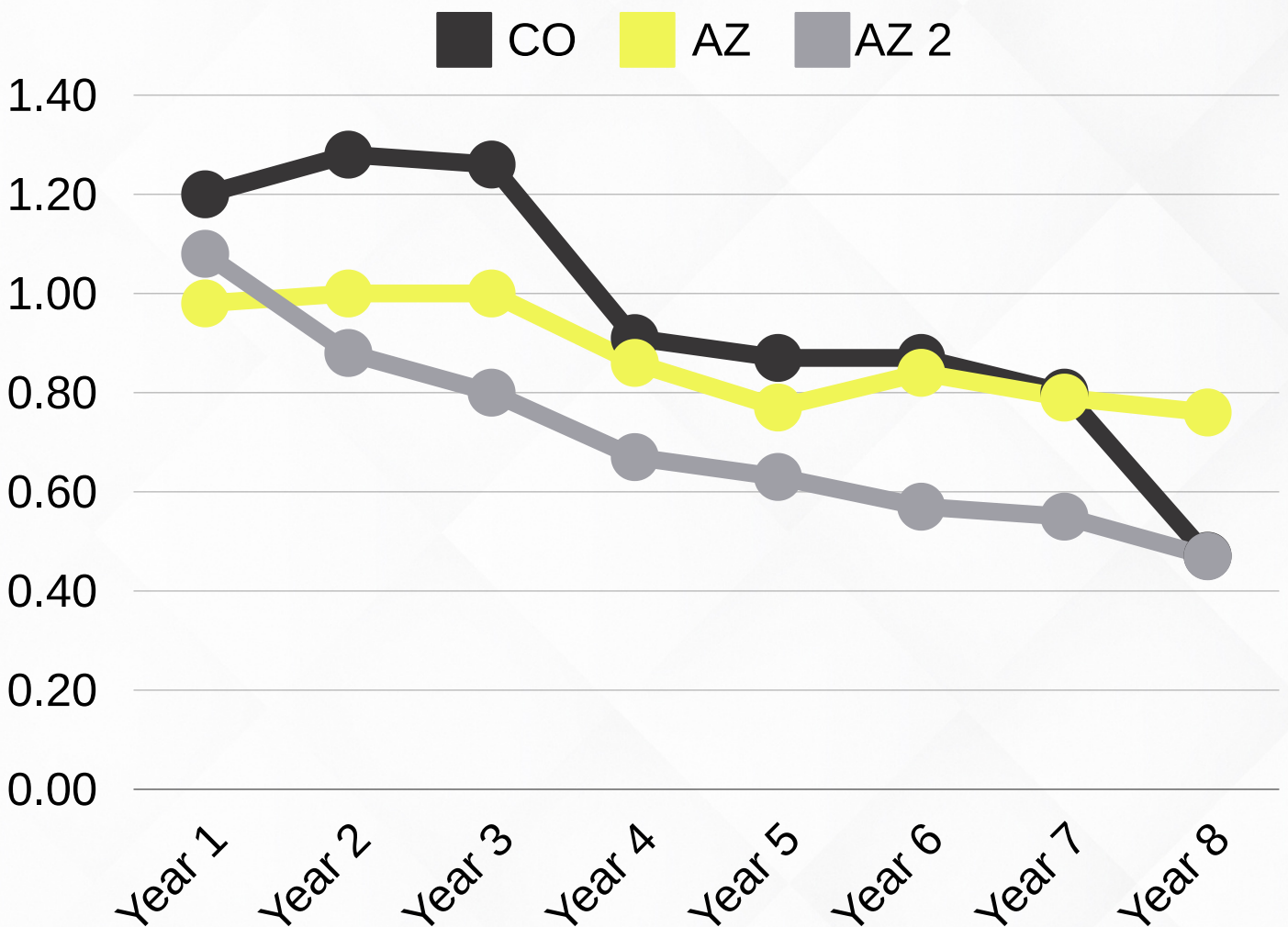
OUR IMPACT

Client Experience Modification Factor (EMOD) Improvement
and Client Successes!

Heavy Civil Contractor

(Private Equity Backed - Growth from 150 - 900 Employees)

Consistent Improvement E-Mod Improvement



OUR IMPACT

Retail Client (Multi State)

Sales Growth from \$133 Million to \$1 Billion

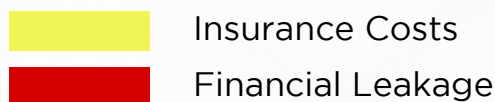
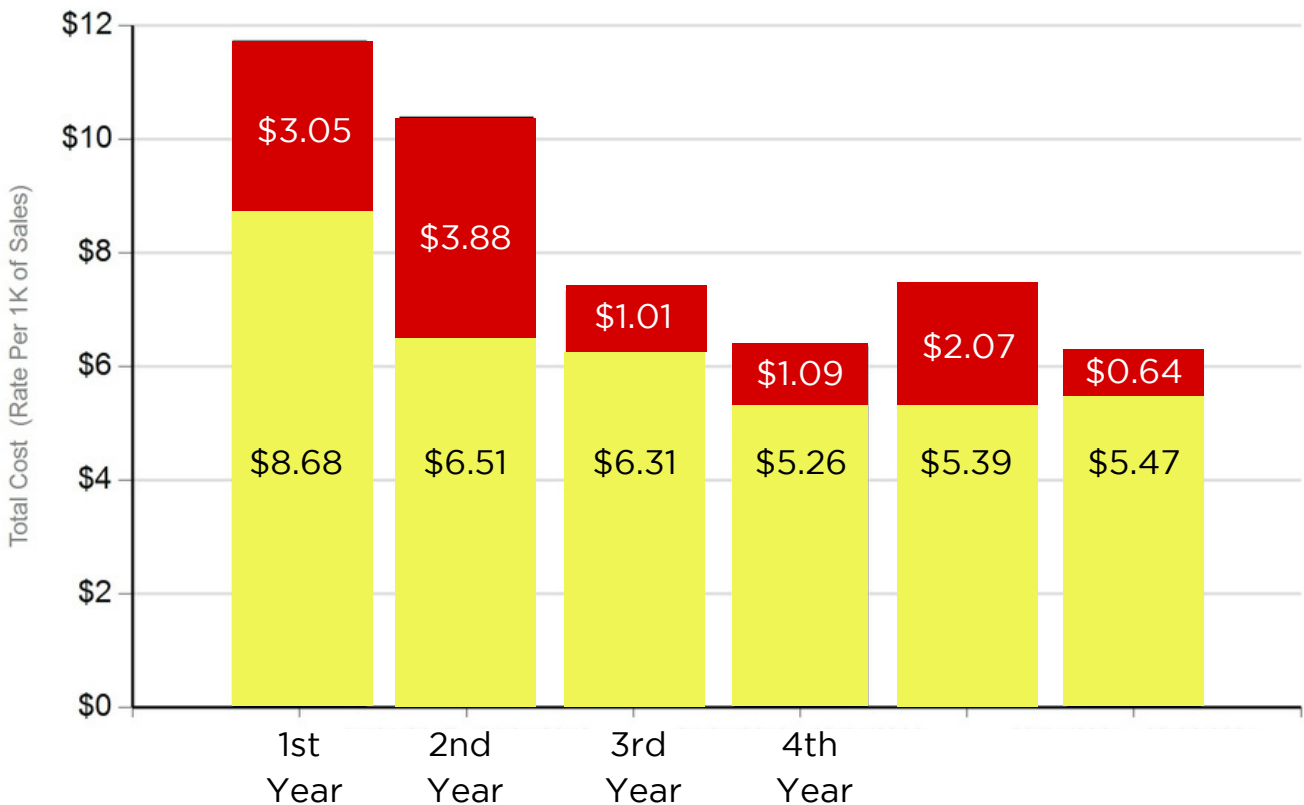
Employee Growth to 7,000 Employees

Claims reduction of 80%

Total Cost of Risk Reduction of 48%

Eliminated 1,400 Employee Injuries - 5,600 Lives Positively Impacted

FINANCIAL LEAKAGE REPORT



Based on the data provided, we have determined your total costs to be for this time period. \$1,696,462 is controllable financial leakage!



ABOUT US

We're dedicated to empowering businesses and their people by cultivating engaged leadership and a compassionate culture. We diagnose before we prescribe and we present you with our proprietary **Safety Risk Score**. Our proven strategy, **SHIELD** and your design team will create a Culture of Accountability that will continually improve the safety and health of your organization.



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